



Tubetech North America, Inc.



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Corporate Profile

900 East Taggart Street
East Palestine, OH 44413

1-800-882-3832
(330) 426-9476
FAX
(330) 426-4175



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Plant Address

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Tubetech North America, Inc.

Our Vision

Tubetech North America, Inc., a customer-driven tube manufacturer, will, through our people, meet or exceed our customer's expectations in our relationship with them, by committing ourselves to the following corporate values.

Our Commitment

We are determined to be successful in the marketplace by pursuing an uncompromising dedication to quality.



Tubetech North America, Inc.

Our Values

CUSTOMER	Our highest priority is to satisfy our customers' expectations.
TEAMWORK	We respect and recognize employees who share responsibility and support one another as team members in accomplishing our vision.
ETHICS	We require the highest level of integrity and fairness in our dealings with everyone.
SAFETY	We will maintain a clean, safe workplace for our employees.
PERFORMANCE	We encourage innovation and continuous improvement in pursuing ambitious goals to meet our financial and other commitments to all stakeholders.
SPEED	We focus on speed for competitive advantage by simplifying processes and compressing cycle times.
SUPPLIERS	We share technologies and best practices and team with our suppliers.



Tubetech North America, Inc.

Our Mission

Our mission is to produce and market a quality engineered welded steel tube for standard and customized applications. Through our innovative, service oriented, skilled people, we will continuously improve quality and support services to meet or exceed customer expectations. We will produce a profit for reinvestment to remain competitive and secure employment for our personnel and to maintain the support of our customers, suppliers, banks and shareholders.



Tubetech North America, Inc.

Quality Policy

The quality of our products and services is the primary concern to our customers. This means that our success in the marketplace requires an uncompromising dedication to quality. This dedication to quality must be unmistakable and provide guidance to everyone at Tubetech North America, Inc. We will constantly strive to meet the expectations of our customers by working together, promoting continuous improvement and maintaining internal work standards and practices that will insure Tubetech North America, Inc.'s quality.



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Safety Policy

Tubetech North America, Inc. recognizes its employees as its most valuable asset. The goal of the Health and Safety Committee and the company is to provide a safe and healthy work environment and to strive for continuous improvement.



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Corporate History and Major Capital Expenditures

- **May 1988** **Incorporated in Ohio**
- **July 1988** **Produced First Tubing**
- **February 1990** **New ThermoTool High Frequency Welder**
- **May 1993** **Buckeye Mfg. Dedimpler Brush Deburring Machine**
- **May 1995** **Haven Cutoff and Buckeye Mfg. Brush Deburring Machine**
- **July 1996** **Rafter Corporation Tube Mill Base and Mill Stands**
- **January 1997** **Haven Cutoff and Ohio Mfg. Brush Deburring Machine**
- **February 1997** **Variable Speed Drive System - #3 Mill**
- **June 1997** **Variable Speed Drive System, Gear Boxes - #4 Mill**
- **February 1998** **Double Turksheads for #3 and #4 Mill**
- **May 1998** **Heavy Wall Floop - #4 Mill**
End Welder Coil Joiner (Kent)
High Frequency Welder – Phase I Upgrade on #1 Mill
- **April 2003** **ISO 9001:2000 Registration Approved**



Tubetech North America, Inc.

- **February 2004** **ISO Surveillance Audit #1 Continued Registration Approved**
- **August 2004** **ISO Surveillance Audit #2 Continued Registration Approved**
- **December 2004** **New Tooling**
 New Surface Grinder
 Building Upgrades
 Equipment Upgrades
- **June 2005** **ISO Surveillance Audit #3 Continued Registration Approved**
- **December 2005** **New Tooling**
 New Air Compressor
 Equipment Upgrades
- **January 2006** **New Cutoff mill#4 and new controls**
- **March 2006** **ISO full re-certification Audit #4 of entire system**
 Approved for 3 years



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- **June 2006** **Purchased new air compressor**
- **October 2006** **Visit to Mexico with Governor of Ohio to help facilitate
New business in Mexico**
- **January 2007** **ISO Surveillance Audit #5 Continued Registration Approved**
- **January –December 2007** **Regrind and maintain existing tooling as well as adding
two additional production sizes**
- **August 2007** **ISO Surveillance Audit #6 Continued Registration Approved**
- **March 2008** **New 3-year Union contract approved through March 2011**



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Corporate Data

Tubetech North America, Inc.

Directors

Stephen Oliphant
Richard Downey
Jon Roscow

Officers

President
Secretary/Treasurer
Vice President Sales

Tubetech, Inc

Plant Area

80,000 Square Feet
4.5 Acres of Land

Personnel

Sales	3
Administration	3
Technical Support	4
Manufacturing Support	3
Total	13

Plant Personnel

Direct	14
Indirect	11
Office Supervisory	3
Total	28



Tubetech North America, Inc.

Five Year Sales Dollars (000s)

2004	2005	2006	2007	2008*
\$13,053	\$14,534	\$14,300	\$13,117	14,080

* **Projection**